



Connected Planning for sourcing and procurement



Supplier globalization and disruptive events, such as tariffs and COVID, are placing increased pressures on procurement to better understand supplier risk, vendor performance, and cost-saving opportunities. Companies must take a full view of their sourcing and procurement planning data from the past, present, and future to sustain operations and ensure company profitability.

Leveraging Anaplan's procurement planning platform enables finance and procurement teams to centrally govern supplier spend, collaborate globally in real time, and optimize sourcing decisions, with a focus on driving bottom-line cost savings and risk reduction.

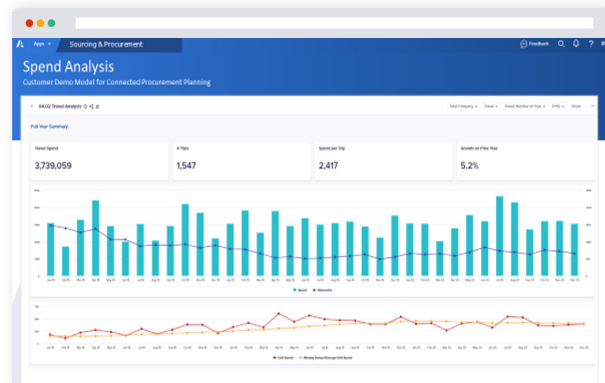
There's a better way to plan

Leverage the combined power of technology and people to align global stakeholders by providing a centralized view of goods and services spend in one connected, cloud-based platform. Use the supplier spend analysis capability in Anaplan to track spend by department, supplier, and category, with a focus on optimizing supplier and spend decisions across the company.

It's dynamic – Plan and allocate resources rapidly as situations evolve.

It's collaborative – Involve all the right people in decisions – even your customers.

It's intelligent – Leverage internal and external data to unlock predictive insights.



Spend analysis, Supplier collaboration, Direct sourcing

Key benefits

- Increase plan accuracy and cost savings achievement with real-time calculations and automatic rollup across budgets for travel, IT, and other spends by department.
- Drive a collaborative “big picture” with connected plans across suppliers and manufacturing partners to prioritize performance management practices, with a focus on the largest and most strategic relationships.
- Reduce the cycle time and effort in planning, budgeting, and forecasting through real-time unification of data from multiple transaction sources (ERP and P2P).
- Enable “big picture” procurement plan alignment across finance, sales, operations, and other internal stakeholders.

Customer Story



Global beverage manufacturer

With Anaplan's Connected Planning for Sourcing and Procurement, a large beverage company now has granular spend visibility into thousands of suppliers across 50 countries. Procurement savings plans are now aligned across business units to create faster vendor contract decisions across the company.

CHALLENGES

- Increased pressure for visibility into supplier spend
- Decision latency due to multiple disconnected spend spreadsheets
- Limited frequency in sharing changes to vendor data

RESULTS

- Improved visibility into supplier spend
- Faster, more accurate financial planning
- Improved collaboration for sourcing decisions

“Anaplan manages over a billion dollars of commodity spend across 30 brands sold by 5,000 people to 500,000 clients across the globe.”

Procurement Director

Key features

Cloud-based supplier spend and collaboration

- Track spend across departments, geographies, categories, and suppliers.
- Align spend forecasts to financial plans.
- Conduct real-time, scenario-based business and resource reviews.
- Pinpoint opportunities for savings through volume pooling, supplier consolidation, or other goals.

Supplier segmentation

- Procurement can group suppliers into logical categories based on spend, complexity, location, and other factors to better prioritize which suppliers receive strategic attention.

Spend benchmarking

- Management can review spend for their department and compare it to other company-wide benchmarks to see if their travel or IT costs exceed the company average.

Savings insights and identification

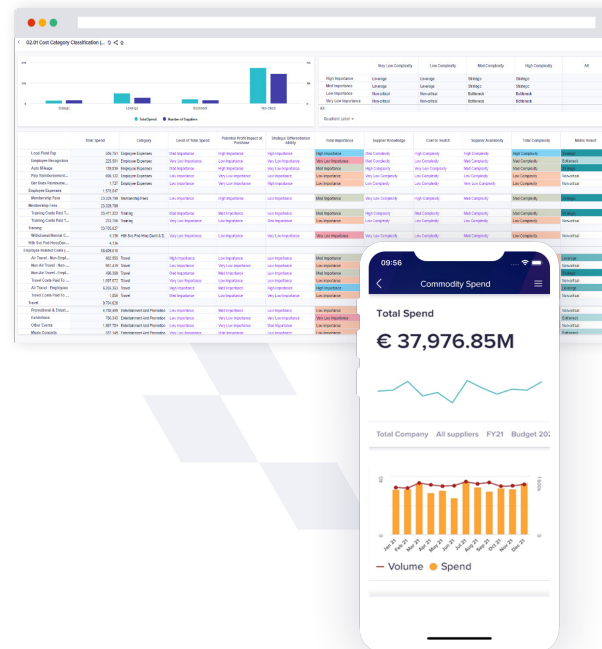
- Review and locate excessive spend by department or suppliers.
- Identify discrepancies in spend to contracted values (purchase price variance).
- Measure the impact of potential changes before rollout.

Spend forecasts

- Executive leadership can now predict supplier spend across departments to help track plan vs. actual to OpEx and CapEx plans to proactively identify areas of concern.

Aggregating data sources

- Spend data can be imported for any number of execution systems, from procurement, travel, IT, real estate and others, to help align current and future financial planning.
- With the top-down and bottom-up view of spend, departments and business units can collaborate with other stakeholders to better identify savings opportunities across the company.



About Anaplan

Anaplan (NYSE: PLAN) is a transformative way to see, plan, and run your business. Using our proprietary Hyperblock™ technology, Anaplan lets you contextualize real-time performance, and forecast future outcomes for faster, confident decisions. Because connecting strategy and plans to collaborative execution across your organization is required to move business FORWARD today. Based in San Francisco, we have 20 offices globally, 175 partners and more than 1,750 customers worldwide.

To learn more, visit [Anaplan.com](https://anaplan.com)

Key features of the Anaplan platform

Planning at scale

Enterprise-grade scale with a cloud-native platform and patented in-memory Hyperblock™ engine

Voice to your data

One location for all your planning data that is trusted, connected, and current

Powerful decision-making

Unmatched flexibility for the organization to model any business scenario

Ease of use

Engaging, collaborative, and actionable user experience

Safeguarding your present and future

Robust protection through user access controls, identity management, and data encryption

Superior visibility

Embedded intelligence and optimization to drive insights that matter

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