



Financial planning and analysis for healthcare



As a growth-minded FP&A leader in healthcare, you are tasked with navigating evolving market conditions while ensuring long-term organizational sustainability. With Anaplan corporate and business unit FP&A, you can drive alignment and accountability across strategic plans, performance metrics, and scenarios that capture the true state of your organization – from patient care operations to financial results. Enhance collaboration and operational efficiency at scale by digitizing processes and centralizing planning and reporting data, fostering better coordination and enabling innovative approaches to healthcare management.

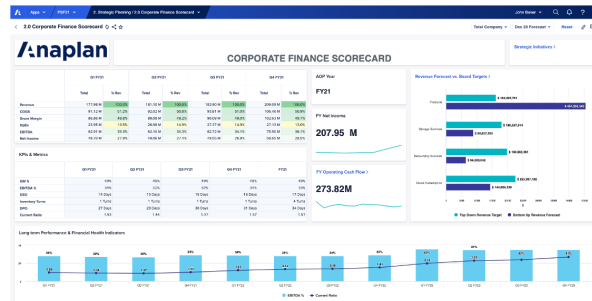
Key benefits

Enterprise line-of-sight and flexibility: Extend your insights across the healthcare organization and manage financial and operational performance at scale, connecting long-range plans, budgets, and forecasts across departments, service lines, and care facilities.

Scenario modeling and predictive forecasting: Rapidly integrate internal and external data, such as patient volumes, treatment costs, and regulatory updates, to accurately forecast future outcomes. Create scenarios to adapt to changes in healthcare demand, policy shifts, and reimbursement models with greater precision.

Centralized planning and reporting data: Seamlessly consolidate data from diverse internal systems, such as patient care, staffing, and administrative operations, along with external data like regulatory changes and healthcare trends. Operate with a unified, real-time source of truth to drive accurate financial performance and strategic planning across the entire organization.

Ownership and accountability: Collaborate across clinical, administrative, and operational teams to drive strategic alignment, boost productivity, and ensure



accountability. Gain deeper insights into future financial impacts and achieve targeted outcomes by aligning operational and financial objectives across the healthcare continuum.

Streamline management reporting and analytics: Tell the story behind the numbers with visually compelling dashboards and executive-level reports to quickly align on the facts and take action. Collaborate across teams and dynamically link data to confidently share insights with stakeholders.

Transform how you see, plan, and lead your business

Are you ready to create and dynamically test multiple scenarios to drive revenue growth, enhance patient care efficiency, and optimize resource utilization across your healthcare operations?

Gain confidence in your plans and forecasts by integrating teams, data, and strategies into one centralized platform. Anaplan provides a real-time, business-owned planning and reporting environment designed to meet the unique modeling needs of FP&A while supporting the regulatory complexities and operational standards of the healthcare industry.

CUSTOMER STORY



30% faster planning cycle time

Fresenius Medical Care company faced the challenge of operating in a complex, highly regulated healthcare environment while needing to optimize resources and ensure continuous patient care. The company turned to Anaplan to enhance its financial, supply chain, and workforce planning processes, driving its 2025 growth strategy.

With Anaplan, Fresenius Medical Care centralized its data and improved forecasting capabilities across its global operations, helping it realize significant cost efficiencies and enhanced agility. The Anaplan platform further enabled Fresenius to streamline decision-making, resulting in time savings that allowed for more focus on data analysis and business growth.

Results:

- 30% reduction in planning cycle times across global operations
- Aligning its financial and operational strategies help Fresenius advance its long-term goal of reducing costs by €500 million by 2025
- Greater agility in financial and workforce planning, supporting both patient care and business growth

“Anaplan helps us ensure that the right drugs automatically arrive ahead of patient visits, so clinic managers don’t feel compelled to over-order perishable medicines.”

Kirill Barshevsky
Director of Business Intelligence, Fresenius Medical Care

Solution details

Improve accuracy and build alignment with your business strategy

- Align long-term strategic plans with financial targets, regulations, and operations across the continuum, from patient care to billing.
- Distribute goals and targets across departments and support iterative planning.
- Track performance against targets and adjust plans quickly for regulatory and patient demand changes.
- Deliver real-time P&L and liquidity insights in the context of new capital investments or reallocation of resources.

Establish a path forward with scenario modeling and analysis

- Develop “what-if” analyses to assess the impact of key drivers, such as changes in reimbursement rates or investments in new treatments.
- Easily model scenarios to make fast, informed decisions in response to unexpected disruptions, such as medical supply chain challenges.
- Analyze the trade-offs of investments in facility upgrades or new technologies to optimize costs and enhance patient care.

Optimize opportunities with intelligent forecasting

- Harness advanced analytics and external data, such as treatment outcomes, to drive accurate insights with AI and ML technology.
- Identify key drivers, such as patient volumes and staffing levels, and create dynamic calculations to improve revenue forecasts and expense projections.

- Aggregate data across multiple departments while adjusting hierarchies to analyze changes in organizational performance.
- Enable flexible, detailed rolling forecasts to quickly adapt to shifts in patient demand or healthcare policy changes.

Drive effectiveness and efficiency across planning processes

- Empower cross-departmental managers to contribute to budgets and forecasts on a collaborative platform with integrated workflows.
- Build and maintain financial models directly to reduce IT dependence and allow focus on data analysis rather than data management.
- Ensure transparency for compliance and audit teams with detailed operational maps, audit logs, and robust user and data management.

Support seamless data integration and drive user adoption

- Leverage data from transactional systems to feed budget and forecast models.
- Integrate with systems, such as billing and CRM, using pre-built connectors or self-service import/export options.
- Rely on audit history to monitor model changes and activity.

Deliver up-to-the-minute reporting with confidence

- Quickly refresh and distribute reports to support decisions on capital investments, regulatory compliance, and patient care strategies.
- Use integrations with Microsoft Office, Tableau, and Power BI to increase productivity and efficiency.
- Support self-service reporting with drill-down into rich data to analyze plan details and assumptions.

The Anaplan platform offers

- **“What if” scenario and multi-dimensional modeling**, powered by our patented Hyperblock® calculation engine, producing ultra-fast calculations at unprecedented scale so you can anticipate market changes.
- Built-in dashboards, reporting, and analytics with data visualization providing **a single source of truth** on business performance.
- **Collaborative and agile planning** across Finance, Operations, Supply Chain, HR, Regulatory, and other business units.
- Best-in-class **security and compliance** with role-based access control, user management, SSO support with SAML 2.0 compliance, and data encryption.
- **A highly extensible ecosystem** — collect and analyze data in a single location using APIs, ETL connectors, and built-in integrations with other solutions.

About Anaplan

Anaplan transforms the way you see, plan, and lead your business. By dynamically connecting financial, strategic, and operational plans in real time, Anaplan gives you the power to anticipate change, address complexity, and move at market speed. Anaplan's Connected Planning platform lets you view and contextualize current performance, forecast future outcomes to fuel growth and mitigate risk, and optimize costs so you can make faster, more strategic decisions. Anaplan helps more than 2,400 market-leading customers in over 50 countries navigate their daily planning challenges with confidence.

To learn more, visit Anaplan.com